

**Highlands Council
Annual Budget
July 2016 through June 2017**

Proposed: 05/03/16
Approved: 05/03/16

	Actual Jul14 - Jun15	Budget Jul15 - Jun16	Total Estimated Jul15 - Jun16	Budget Jul16 - Jun17
Ordinary Income/Expense				
Income				
41000 · Enhancement Fee Income				
41100 · Resident - Resales	346,708.85	317,800.00	306,005.49	323,000.00
41300 · Commercial - Residential	33,347.08	44,644.46	42,496.67	47,216.47
41400 · Commercial - Retail	152,725.59	158,540.39	155,791.84	158,161.22
Total 41000 · Enhancement Fee Income	532,781.52	520,984.85	504,294.00	528,377.69
42100 · Grant Income			5,500.00	0.00
42400 · Contributions from Community				
42430 · Individual Contributions	0.00	0.00	159.00	0.00
42440 · Gifts in Kind - Goods	1,167.31	700.00	1,998.88	0.00
42450 · Goods/Services - Trade	20,055.69	0.00	16,120.31	0.00
42460 · Donated Facility/Equipment	18,075.00	30,350.00	20,500.00	18,775.00
42470 · Donated Advertising	770.00			0.00
42490 · Affiliated Org. Contributions				0.00
Total 42400 · Contributions from Community	40,068.00	31,050.00	38,778.19	18,775.00
43000 · Blakely Hall Income				
43100 · Office Rent	29,149.65	27,900.00	26,300.00	27,900.00
43300 · Blakely Hall Rental				
43310 · BH Great Room rental	58,107.50	33,000.00	53,746.25	54,762.50
43320 · BH Conference Room Rental	24,621.25	21,934.00	21,139.00	22,468.50
43330 · BH Kitchen/Dining Rental	372.50	105.00	105.00	105.00
Total 43300 · Blakely Hall Rental	83,101.25	55,039.00	74,990.25	77,336.00
43400 · Blakely Hall Cleaning	5,324.00	6,300.00	6,639.00	8,700.00
43500 · Village Green Rental	0.00			0.00
Total 43000 · Blakely Hall Income	117,574.90	89,239.00	107,929.25	113,936.00
46000 · Program/Event Income				
46200 · Program Service Fees	12,985.00	13,400.00	13,844.50	16,500.00
46500 · Special Event Sponsorship	34,900.00	26,000.00	35,787.00	37,500.00
46600 · Special Events Fees	8,767.00	4,500.00	3,747.00	7,000.00
46700 · Special Event Vendor/Booth Fee	7,200.00	2,500.00	5,950.00	6,000.00
Total 46000 · Program/Event Income	63,852.00	46,400.00	59,328.50	67,000.00

**Highlands Council
Annual Budget
July 2016 through June 2017**

Proposed: 05/03/16
Approved: 05/03/16

	Actual Jul14 - Jun15	Budget Jul15 - Jun16	Total Estimated Jul15 - Jun16	Budget Jul16 - Jun17
47000 · Other Income - Program Related				
47100 · Newspaper Advertising	126,777.46	125,000.00	119,971.64	113,000.00
47150 · Newspaper Ad Discounts	-14,613.48	-11,100.00	-12,201.61	-12,300.00
47200 · Website - E Letter Advertising	7,550.00	5,300.00	5,300.00	5,200.00
47250 · Website - E Letter Ad Discounts	-1,167.50		0.00	0.00
47800 · Other Income	100.65	100.00	140.70	200.00
Total 47000 · Other Income - Program Related	118,647.13	119,300.00	113,210.73	106,100.00
48000 · Administrative Income				
48100 · Interest Income	882.41	600.00	608.81	600.00
48200 · NSF/Late fees				0.00
Total 48000 · Administrative Income	882.41	600.00	608.81	600.00
Total Income	873,805.96	807,573.85	829,649.48	834,788.69
Expense				
62400 · Contributions To Community				
62420 · Donations	1,000.00	0.00	0.00	0.00
62440 · Gifts in Kind - Goods	1,167.31	700.00	1,998.88	0.00
62450 · Goods/Services - Trade	20,571.00	0.00	15,605.00	0.00
62460 · Donated Facility/Equipment	18,075.00	30,350.00	20,500.00	18,775.00
62470 · Donated Advertising	770.00	770.00	0.00	0.00
62480 · Volunteer Services	0.00	0.00	0.00	0.00
Total 62400 · Contributions To Community	41,583.31	31,820.00	38,103.88	18,775.00
63000 · Blakely Hall Expense				
63010 · Blakely Hall Maintenance	13,522.56	14,805.00	16,271.90	16,290.00
63015 · BH Maintenance - Reserves	20,057.71			
63020 · Landscape Maintenance	1,689.55	1,860.00	1,774.79	1,860.00
63030 · Security Monitoring	1,261.20	660.00	654.00	680.00
63040 · Fire Alarm Phone Line	1,494.40	1,500.00	1,595.31	1,740.00
63050 · Electric/Gas	9,179.50	12,000.00	10,186.49	9,950.00
63060 · Water/Sewer	2,546.23	2,526.00	2,458.56	2,682.00
63080 · Garbage/Recycle	3,832.08	3,480.00	3,451.80	3,540.00

**Highlands Council
Annual Budget
July 2016 through June 2017**

Proposed: 05/03/16

Approved: 05/03/16

	Actual Jul14 - Jun15	Budget Jul15 - Jun16	Total Estimated Jul15 - Jun16	Budget Jul16 - Jun17
63090 · Blakely Hall Supplies	14,397.37	4,200.00	5,227.13	6,000.00
63100 · Janitorial Services	22,054.74	22,800.00	22,764.44	22,800.00
63110 · Janitorial - Rentals	5,502.00	4,055.00	6,013.00	8,400.00
63150 · Blakely Hall Marketing			500.00	0.00
63200 · Property Insurance	9,432.89	9,600.00	8,731.62	9,000.00
63300 · Real Estate, Personal Prop Tax	12,863.64	13,600.00	12,911.93	12,400.00
Total 63000 · Blakely Hall Expense	117,833.87	91,086.00	92,540.97	95,342.00
64000 · Payroll Expenses				
64100 · Salaries and Wages	285,310.38	309,192.65	307,594.46	320,696.52
64200 · Payroll Taxes	22,890.61	29,373.33	28,000.31	30,466.45
64300 · Simple IRA	8,909.40	9,280.39	9,582.52	9,475.74
Total 64000 · Payroll Expenses	317,110.39	347,846.37	345,177.29	360,638.71
65000 · General and Administrative				
65010 · Books, Subscriptions, Reference	12.35	0.00	0.00	0.00
65020 · Postage, Mailing Service	382.49	300.00	281.16	400.00
65030 · Printing and Copying	203.52	300.00	365.82	200.00
65040 · Supplies	5,977.70	6,770.00	5,104.69	6,770.00
65050 · Telephone, Internet, Fax	3,943.20	4,440.00	4,195.82	4,440.00
65060 · Equipment lease	5,888.37	5,880.00	5,911.04	6,120.00
65100 · Audit and Tax Services	6,885.00	7,000.00	8,000.00	8,000.00
65110 · HR/Payroll Services	5,950.00	6,000.00	6,000.00	6,000.00
65120 · Computer/IT Services	8,541.93	8,473.00	6,676.27	8,634.00
65130 · Legal Services	4,108.00	6,000.00	14,663.50	12,000.00
65200 · Memberships and Dues	0.00	0.00		0.00
65210 · Staff/Board Development	3,756.21	7,000.00	7,053.13	7,000.00
65215 · Staff Morale	0.00	1,000.00	1,000.00	1,000.00
65220 · Conference, Convention, Meeting	214.98			0.00
65230 · Travel	21.00		0.00	0.00
65240 · Meals and Entertainment	2,634.08	3,750.00	3,611.77	3,750.00
65300 · Licenses and Permits	52.00	85.00	85.00	52.00
65310 · B&O Tax	11,398.75	10,920.60	11,078.56	11,256.26
65390 · Bank fees	5,065.73	5,100.00	5,307.90	6,000.00
65400 · Insurance - Liability, D and O	5,741.61	5,760.00	5,703.84	5,760.00
65410 · Interest Expense	42,741.72	34,800.00	34,442.58	30,098.17

**Highlands Council
Annual Budget
July 2016 through June 2017**

Proposed: 05/03/16
Approved: 05/03/16

	Actual Jul14 - Jun15	Budget Jul15 - Jun16	Total Estimated Jul15 - Jun16	Budget Jul16 - Jun17
65480 · Bad Debt	0.00	0.00	0.00	0.00
Total 65000 · General and Administrative	113,518.64	113,578.60	119,481.08	117,480.43
66000 · Program/Event Expense				
66100 · Program Expense	14,665.10	27,385.00	29,210.70	25,695.00
66500 · Special Event Expense	53,361.97	40,000.00	37,686.80	41,000.00
Total 66000 · Program/Event Expense	68,027.07	67,385.00	66,897.50	66,695.00
67000 · Newsletter/Website/E Letter Exp				
67100 · Newsletter Printing	42,580.68	43,450.00	43,063.29	45,250.00
67120 · Newsletter Distribution	7,790.44	7,800.00	8,061.74	9,355.00
67130 · Newsletter Marketing	195.00	400.00	400.00	400.00
67500 · Website - E Letter Expense	1,269.58	1,165.00	814.26	1,085.00
Total 67000 · Newsletter/Website/E Letter Exp	51,835.70	52,815.00	52,339.29	56,090.00
68000 · Depreciation Expense	78,922.04	84,000.00	71,054.17	72,000.00
Total Expense	788,831.02	788,530.97	785,594.18	787,021.14
Net Ordinary Income	84,974.94	19,042.88	44,055.30	47,767.55
Other Income/Expense				
Other Income				
70000 · Gain/Loss on Sale of Assets	-15,316.40		0.00	0.00
Total Other Income	-15,316.40		0.00	0.00
Net Other Income	-15,316.40		0.00	0.00
Net Income	69,658.54	19,042.88	44,055.30	47,767.55